

Kate Weinert



Our clients tell us it feels different to work with the team at Ignite Performance? Why? We won't seem like "consultants" because that's not where we've come from - instead, we've all had careers deeply rooted in business with real life experience solving problems and delivering business growth.

Meet Kate:

Kate is a dependable and collaborative leader with over 20 years' experience in retail and hospitality. Kate developed her retail and technology experiences from the ground up, with 17 years in one of Australia's largest retailers and a further 3 years in the hospitality industry.

Kate's passion and drive for high quality outcomes, along with her collaborative and practical nature, make her an expert in leading teams through organisational and technology change.

Known for her tenacity and willingness to "roll her sleeves up", Kate quickly builds and maintains strong and lasting relationships allowing her to carefully and successfully navigate the different stages of change with her stakeholders.

During her successful career, highlights included:

- Operational accountability for one of Australia's largest integrated resort operators
- Internal customer experience overhaul proven by a Net Promoter Score (NPS) increase from 44 to 82 in 18 months - achieved through a revised operating model and customer first culture shift.

Since joining Ignite Performance as a Senior Consultant, Kate has been busy using her experience to help transform the project and technology landscape of a well-known retailer with activities including:

- Transitioning 260 stores and 100 support users through a full-scale desktop and mobile technology change
- Transitioning ~1,400 users to a new Payroll and Time & Attendance Platform
- Running a full telecommunications tender process for the store network, voice and mobiles services.